



“Ucom” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for 2021 3rd Q

	Technical and economic indicators	u/m	Amount
1	Operating revenues, including:	k AMD	4,619,622
1.1	revenues from mobile communication and associated activity	k AMD	4,619,622
1.1.1	from voice services	k AMD	1,752,449
1.1.2	from VAS (excluding revenue from data), including:	k AMD	90,695
	from short and multimedia messages (SMS and MMS)	k AMD	84,245
	other	k AMD	6,448
1.1.3	from data services, including:	k AMD	1,143,965
	broadband Internet access services through USB modems (other than by phone)	k AMD	743,191
	mobile communication network services (through handsets)	k AMD	400,774
	other	k AMD	-
1.1.4	from short and multimedia messages (SMS and MMS)	k AMD	13,985
1.1.5	from international roaming revenue (own subscribers)	k AMD	105,652
1.1.6	from international roaming revenue (subscribers from abroad)	k AMD	95,673
1.1.7	revenue from interconnection, including:	k AMD	423,550
	from voice services	k AMD	404,555
	from short and multimedia messages (SMS and MMS)	k AMD	18,996
1.1.8	revenues from line rental services	k AMD	-
1.1.9	from sales of equipment and accessories	k AMD	896,856
1.1.10	other revenues	k AMD	96,798
2	Operating expenses, including:	k AMD	(2,562,224)
2.1	interconnection expenses	k AMD	(694,774)
2.2	line rental expenses	k AMD	(2,986)
2.3	advertising and marketing expenses	k AMD	(101,145)
2.4	dealer commissions	k AMD	(94,709)
2.5	payroll expenses	k AMD	(537,141)
2.6	mobile network exploitation and maintenance expenses	k AMD	(262,366)
2.7	other expenses	k AMD	(869,101)
3	Operating Income Before Depreciation Amortization (OIBDA)	k AMD	2,057,399
4	Depreciation of fixed assets and amortization of intangible assets	k AMD	(2,430,333)
5	Other operating income	k AMD	39,256
6	Non-operating income	k AMD	170,675
6.1	Financial income	k AMD	4,731
6.2	Financial expenses	k AMD	(772,923)
6.3	Gain/loss from exchange rate differences	k AMD	938,867
6.4	Other Non-Operating revenues/expenses	k AMD	-
7	Profit before taxation	k AMD	(163,003)
8	Capital expenses	k AMD	(249,370)
9	Mobile connection indicators		-
9.1	Number of active subscribers (at the end of the reporting period)		602,823
9.1.1	prepaid subscribers	subscriber	308,679
9.1.2	postpaid subscribers	subscriber	150,039
9.1.3	Broadband Internet subscribers (other than by phone)	subscriber	144,105
9.1.4	Subscribers using data services (by phone)	subscriber	423,755
9.2	Average revenue per active user (ARPU)		
9.2.1	prepaid subscribers	AMD	1,223
9.2.2	postpaid subscribers	AMD	3,764
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	1,820
9.2.4	Subscribers using other data services	AMD	N/A

9.3	Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)		
9.3.1	prepaid subscribers	minute	126
9.3.2	postpaid subscribers	minute	344
9.3.3	Broadband Internet subscribers (other than by phone)	MB	23,520
9.3.4	Subscribers using other data services	MB	N/A
9.4	Unit price (including interconnection and incoming roaming) (APPM)		
9.4.1	prepaid subscribers	AMD	9.7
9.4.2	postpaid subscribers	AMD	11.0
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.1
9.4.4	Subscribers using other data services	AMD	N/A
9.5	New activations		
9.5.1	prepaid subscribers	subscriber	41,248
9.5.2	postpaid subscribers	subscriber	10,336
9.5.3	Broadband Internet subscribers (other than by phone)	subscriber	5,476
9.5.4	Subscribers using other data services	subscriber	N/A
9.6	Churn		
9.6.1	prepaid subscribers	subscriber	(26,378)
9.6.2	postpaid subscribers	subscriber	(5,247)
9.6.3	Broadband Internet subscribers (other than by phone)	subscriber	(7,322)
9.6.4	Subscribers using other data services	subscriber	N/A

- 1) The information for each quarter is provided before the 30th of the second month following that quarter.
- 2) Amounts are shown without VAT.
- 3) The indicators included in the table are calculated based on the international Accounting Standards operating in the Republic of Armenia.